



Provance

Corporate Fact Sheet

Senior Management

*Gilles Lalonde
President & CEO*

*Kelly Moodie
Vice President, Alliances*

*Fred Saghbini
Vice President, Client Delivery*

*Gord Watts
Vice President, Marketing*

*Suzan Bibaud
Director, Corporate Operations*

Board of Directors

Provance's Board is comprised of one of the company's founders, its investors, and several key business executives with relevant IT service and software expertise.

Investors

Provance's investors include the company's founders and two of Quebec's largest venture capital organizations.

Employees

46

Year Established

1997

Business Overview

- ❖ Provance™ was founded by acknowledged IT asset management specialists, in direct response to customer demand for more efficient, flexible and cost-efficient IT services and asset management solutions.
- ❖ A privately owned software company headquartered in Canada with US-based operations in Virginia, Provance is the leading IT services and asset management solution provider. The company markets its products to governments, large IT service providers (outsourcers) and Global 2000 companies.
- ❖ Provance's mission is to deliver enhanced and integrated IT business processes by providing world-class and flexible enterprise software that responds to the day-to-day challenges of IT service providers.
- ❖ Provance has enterprise license agreements with the majority of North America's leading outsourcers.
- ❖ As part of an exclusive community of just 13 per cent of North American companies that hold ISO 9001 Registration, Provance's original certification was completed in November 2000 and is maintained through yearly surveillance audits.
- ❖ Provance is aligned with the Information Technology Infrastructure Library (ITIL), and has certified its Product Marketing, Client Delivery and Project Management teams to ITIL's best practice framework for IT Service Management (ITSM).
- ❖ The Provance IT Services and Asset Management Suite addresses two of the most prevalent issues in IT: the need to accurately bill or charge back for IT services, and the need to manage the volume and complexity of daily change requests experienced by large organizations.
- ❖ Provance's solution enables internal IT groups or service providers to: profitably deliver mass customized, dynamic IT infrastructure and services; improve IT accountability and financial control; increase staff productivity; reduce IT infrastructure delivery costs; and eliminate project risk.

For more information, please contact:
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