



MAXIMIZE IT VALUE WITH THE PROVANCE IT SERVICES AND ASSET MANAGEMENT SUITE

As a technology-focused professional, you understand how critical IT is to your company's overall success. But to make your organization understand this value, it is essential that you reduce IT costs and demonstrate business returns—without sacrificing service to your users. IT credibility depends on it.

You need to align information technology and IT processes with business strategy and business processes. In addition, you must meet the challenge of integrating multiple enterprise applications and diverse islands of data.

How do you deliver results in an environment of high costs and increasing pressure to justify spending?

The key is to not only gain fuller visibility into enterprise IT infrastructure, but to get a full handle on infrastructure costs so you can accurately predict, easily report, and closely manage these costs.

The Solution: IT Services and Asset Management

Provance™ uses a unique approach called IT services and asset management for IT infrastructure administration that is designed to support business strategies.

A "seat" is a managed unit of assets that supports a job function like engineering, sales or finance. Seat components consist of the hardware, software, services, service level agreements, support, and refresh cycle.

With the IT services and asset management model, you can track the cost of each seat component at a granular level. Seats also allow you to control IT infrastructure through standardization, and easily resolve billing and charge back issues.

The Provance model is based on an important business reality: users want to subscribe to IT services, help themselves, and pay only for what they use—like a utility that has a predictable cost and service level. Our solution lets you provide this service to users, while giving you accurate measurement, control, and visibility into the total cost of IT ownership.

"I'm inundated with demands to improve return on IT assets and align my IT investments with everyone's business objectives. Can anyone actually do both in today's soft economy?"

"Our software non-compliance audits are keeping me awake at night...how do I figure out what I have and when I need to take action?"

"I've got more software than I know what to do with, and none of it is fully deployed. Will I ever see returns?"

"How can I manage idle IT assets effectively, and demonstrate ongoing value?"

"Without visibility into my IT infrastructure, it's hard to understand and predict the costs associated with delivering services to my users."



for Global 2000 Companies

Benefits

- ❖ *Streamline and consolidate IT processes*
- ❖ *Provide visibility and predictability of costs associated with IT delivery*
- ❖ *Easily track, report on, and control the cost of IT infrastructure*
- ❖ *Create an IT services catalog and allow end users to easily request changes to their individual IT services*
- ❖ *Implement an efficient, utility-based IT charge back model*
- ❖ *Leverage your IT infrastructure through integrated systems and business processes*
- ❖ *Deploy business systems that let you establish a true client-vendor relationship with your users*
- ❖ *Rapidly provide new hires with business and IT services that support their job function*

The IT services and asset management model lends itself well to either an internal IT department or an outsourced, subscription-based IT model, so you can easily provide IT services yourself, or outsource IT services to avoid incurring the costs of operating and maintaining infrastructure.

And Provance ensures tight integration with the many peripheral islands of information and automation, such as Service Desk, ERP, discovery, user databases and directories, catalogs, and network management.

The Provance IT Services and Asset Management Suite

Our solution has helped organizations like NASA, Lockheed Martin Information Technology, and CGI dramatically improve their return on investment in IT assets without sacrificing service level commitments to their end users or customers.

About Provance

Provance is a leading provider of IT services and asset management software that helps Global 2000 companies, government organizations, and IT outsourcers improve visibility into their operations and gain tighter control of their costs, while dramatically improving IT service delivery to their customers. Provance's unique approach to IT infrastructure management enables a utility model that automates request management and the charge back of services to users. Through enterprise integration, Provance helps IT organizations eliminate redundancy and automate business processes while gaining greater visibility so they can accurately predict, easily report on, and manage the total cost of IT services and assets.

Provance is a privately owned, Canadian-based software company founded in 1997 by acknowledged IT management experts in direct response to customer demand for more competent, flexible, and cost-efficient IT services and asset management solutions.

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